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www.envirofly-group.com
(Company)
www.xnfoundation.org (Company)

Top Skills

- Project Development & Management
- Market Research & Development
- Analytical & Statistical Skills

Languages

Ibibio, Yoruba

Honors-Awards

British Council UK International Student of the Year 2006

International Enterprise Fellowship Award

British Council International Student for North West of England

Alumnus Excellent Achievement and Contribution Award

Commonwealth Scholarship Award

Publications

African Environmental Perspectives - Volume 1

Rhymes from the Heart

A Parallel Trail

Dr. Akanimo Odon

Africa Strategy and Business Expert
Lancaster, United Kingdom

Summary

Dr. Akanimo Odon is an international business and strategy development expert who has gained experience working in several capacities to several global and international bodies. With a specialisation in education and training, energy and environment, oil and gas, media, charities and government, he has an in-depth understanding of global issues but with special reference to Africa.

He has been Adviser to the British Government on developing international education policies under the National Student Forum, On-call Education Partnership Consultant for British Council, Business Development Consultant for the Grow Creative Scheme under the European Regional Development Fund (ERDF) and is currently Africa Strategy and Business Adviser for several top international organisations. He specialises in bridging the business gaps between Africa and the rest of the world.

He is a top Local Content expert who provided Local Content lead to one of the world's largest oil and gas firms (BG Group) for their Nigerian operations. Since then, he has advised different organisations and African governments on Local Content and Smart Procurement in the extractive industry.

He is also a reputable education consultant specialising in the design of new innovative Trans-National education schemes to increase educational access to Africans driven by strategic partnerships.

He is an international multi-award winner, a seasoned author and writer and the founder of different successful Africa development initiatives and programmes. His links and network spreads across over 20 African countries and his working relationship with a wide range of international bodies makes it easy for him to realise his professional goals. His goal and ultimate professional mission is to help overseas bodies, firms and individuals get a good entry, settlement and capture of the African market and for African

bodies and organisations to grow and establish themselves in the international market.

Experience

University of Strathclyde

Stakeholder Manager (Africa) - One Ocean Hub

December 2018 - Present

Glasgow, United Kingdom

This is an exciting called the One Ocean Hub, a new, £20M global hub for interdisciplinary research funded through the UKRI Global Challenges Research Fund. The Hub seeks to address intractable challenges faced by developing countries in relation to ocean management. Through this 5-year initiative, researchers from the UK will work with colleagues across the world to address the challenges of South Africa, Namibia, Ghana, Fiji and Solomon Islands in realising the economic, socio-cultural and environmental benefits from the ocean. The Hub will weave learning from the ocean, ranging from the traditional knowledge of the peoples who rely upon it to marine sciences, innovative legal approaches and artistic methods. The project aims to bridge the disconnections in law, science and society across all levels from the local to the international. The hub aims to empower vulnerable communities, woman and youth to shape and benefit from the blue economy through inclusive and integrated governance approaches required to ensure a healthy ocean and flourishing economies.

My role is to support the Director and play a central strategic coordination role within the Hub, managing and expanding the network of the Hub's project partners in priority regions. Working closely with the Director, Programme Manager and another Stakeholder Manager based in the South Pacific, I will manage stakeholder interactions throughout the region, identifying and taking forward new opportunities to create positive impact.

Key aspect of the role will include:

Building and developing strong professional relationships with the Hub's stakeholders;

Acting as first point-of-contact and managing stakeholder communications in the region, with particular reference to managing stakeholder relationships including stakeholder expectations;

Identifying opportunities for stakeholders to engage with Hub mechanisms, such as facilitating events and submission of expressions of interest for placements

The Dukes, Lancaster
Member Board Of Trustees
June 2018 - Present
Lancaster, United Kingdom

The Dukes is an excellent and inspiring creative producer of indoor and outdoor work putting its local community, particularly marginalised individuals and groups, at the heart of its mission. In 2016 The Duke's walkabout show 'The Hobbit' in Williamson Park won the UK Theatre Award for the Best Production for Children And Young People. In 2017, The Dukes was awarded Cinema Of The Year in the Northern Soul Awards and our partnership with the University of Lancaster was recognised with an award in the North West Cultural Education Awards.

My role includes supporting in capital development, fundraising, theatre production, and engaging with diverse communities. Providing insight and supporting in the following areas:

- High level advocacy work and ability to influence stakeholders
- Guiding or leading business growth initiatives
- Business advice and scrutiny
- Artistic policy and development
- Diversity and inclusion
- Leading change
- Familiarity with the Lancaster and/or Lancashire socio-political environment

Flexylearn.com
Founder/CEO
January 2017 - Present
United Kingdom

We are an international education and training organization who deliver a wide range of short, medium and long-term free and paid courses and programmes certified by reputable global universities and knowledge-based organizations using a flexible approach.

We offer an integrated trans-national education package with flexible modular learning, flexible payment options and flexible delivery platforms, including laptops and mobile phones, for individual and corporate clients.

We believe there is a knowledge and skills gap in Africa and several developing economies, and current models of education cannot meet this demand. We therefore provide a basis for increasing knowledge and skills for social and economic impact.

Southern Agricultural Growth Corridor of Tanzania (SAGCOT)

Local Content Consultant

October 2017 - Present

Tanzania

The Southern Agricultural Growth Corridor of Tanzania (“SAGCOT”) has been established as a public private partnership with three overarching objectives: 1) Enhance Tanzania’s food security and accelerate agricultural transformation and green growth, 2) Safeguard that this happens in a sustainable and responsible manner, 3) Improve livelihoods for smallholder farmers and their communities. The mandate of the partnership is to achieve this by catalysing responsible private sector led agriculture development. SAGCOT envisions that USD \$2.1 billion of private investment can be mobilized over a twenty-year period, alongside public sector grants and loans of USD\$1.3 billion. The impact will be a tripling of the area’s agricultural output and income improvement for millions of Tanzanians.

Scope of work

1. Collect, analyse and document the current situation including opportunities and challenges within small holder engagement and local content inclusivity measures among SAGCOT partners with linkage between the Agricultural Sector and other sectors of the economy.
2. Collect, analyse and document key findings from review of policy, legislation and regulations from key sectors with potential for linkage with SAGCOT partners
3. Recommendations for improvement on small holder engagement and local content inclusivity measures among SAGCOT partners and multisector linkages.
4. Document best practices and successful case studies regarding small holder engagement and local content inclusivity measures among SAGCOT partners and multisector linkages.

5. Prepare a reporting tool for small holder engagement and local content inclusivity
6. Prepare B2B linkage strategy between SAGCOT partners and key players from selected sector
7. Prepare presentation on best practices and successful case studies and share this presentation during the B2B Workshop in Iringa.

University of London International Programmes

Regional Adviser for Africa

April 2016 - Present

London, United Kingdom

My role as Regional Adviser for Africa, for the University of London International Programmes is strategic in that it involves developing and advising on collaborations and partnerships for establishing working relationships between the University of London and their 27 Colleges and Institutes with reputable African government, corporate organisations and academic institutions.

My advisory role includes:

1. Developing and providing strategic market insights, intelligence and expertise in connecting and growing in the Africa distance learning market environment.
2. Developing and establishing strategic partnerships for franchise development, corporate engagements and events management and participation for developing and growing their international distance learning portfolio.
3. Promoting and profiling the University of London's International distance learning programmes through media campaigns, delivering guest lecturers in a range of seminars, workshops and conferences, aligning with training and scholarships funds of different African organisations and government.

National Economic Empowerment Council, Prime Minister's Office

Local Content Adviser - Strategic Partner

March 2016 - Present

Tanzania

I was recently appointed a Local Content Adviser and Strategic Partner to the National Economic Empowerment Council Under the Prime Minister's Office of the Tanzanian Government. My advisory role covers providing strategic advise on the following:

- Development of Local Content Training

- Enterprise Development
- Local Content Policy and Regulatory Framework
- Local Content Monitoring and Evaluation
- Local Content Compliance and Enforcement

INTERACTIVE

Head of Africa Operations

January 2016 - Present

London, United Kingdom

InterActive is an award-winning online learning organisation. They provide recognised professional qualifications, undergraduate and postgraduate education, and executive education courses 100% online in collaboration with some of the world's leading educational institutions. InterActive is passionate about giving the flexibility to study at the time, pace, and location of people's choice with an incredible portfolio of programmes in their library.

As Head of Africa Operations, my remit includes:

- Developing and managing the Africa business strategy for e-learning and online programme development and delivery.
- Developing strategic partnerships with African academic institutions, governmental agencies and corporate organisations on developing and growing their e-learning and online programme portfolio.
- Developing special programmes and projects to drive market awareness, partners adoption and brand stickiness in relation to e-learning and online programmes.
- Developing a franchise portfolio for human resource directors and managers to invest effectively in content and programmes that develops capacity and skills of its human resources at low cost, flexibility and interactive delivery

African Development Bank

Local Content Consultant

June 2015 - Present

I was contracted by the African Natural Resource Centre (ANRC) of the African Development Bank and my role includes to:

➤ Provide external review to a knowledge product recently developed by ANRC entitled "A STEP BY STEP GUIDE FOR LOCAL CONTENT POLICY FORMULATION".

(i) Participate in a presentation of the knowledge product by ANRC. The objective of the presentation was to present and contextualize the knowledge product and answer preliminary questions from peer reviewers.;

- (ii) Produce a draft peer review report;
- (iii) Finalize peer review report following requests from clarifications received from ANRC. necessary;
- (iv) On request of the management, representing the Bank in national, regional, and global partnerships, networks, conferences, workshops, and training seminars on issues related to the above.

Other work included a consultancy with an objective to document challenges and opportunities of local content policy implementation as championed by the Nigeria Content Development and Monitoring Board (NCDMB)) and its impact on human development. The study is to illustrate the impact of Nigeria's local content policy implementing and regulatory oversight by the NLCD on the petroleum sector suppliers in Nigeria as a means to leverage oil development projects to springboard growth in the country's private sector. This should show how benefits or value can be extracted through rigorous enforcement and by leveraging the company's spending, procurement and employment through the life cycle of its projects.

Lancaster Environment Centre
Africa Strategy Adviser
January 2012 - Present

The Lancaster Environment Centre is one of the most reputable environmental centres in Europe and the role of a business development ambassador is a strategic role that involves developing business models and partnerships for their West African market entry and business growth. As a Strategy Adviser, I do the following:

- Development of strategic plans and activities to increase the Centre's profile, revenues and impact.
- Development of strategic partnerships and alliances with reputable African organisations, businesses and institutions.
- Development and management of programmes and projects on the back of these strategic partnerships especially in the areas of research, continuous professional development, training and capacity building.
- Development of funding proposals for international research grants and sourcing or strategic partners in Africa to drive the grant application process.
- Development of innovative schemes and stand-alone programmes that increases the University's footprints in Africa.
- Developing and sourcing for business opportunities and capitalising on these opportunities through strategic alliances with partner institutions in the UK and in Africa.

Xn Foundation International
UK Country Director/CEO
May 2006 - Present
United Kingdom, Nigeria and Canada

This is a charity organisation that was founded to develop creativity and support the Nigerian youth (students) especially in the Diaspora. The organisation currently hosts the International Conference of Nigerian Students (ICONS) yearly, which is the single largest gathering and conference of Nigerian students in the Diaspora hosted by different Universities overseas.

The International Conference of Nigerian Students (ICONS), which is the single largest programme for African Students in the UK. In the past eight years, this programme has been hosted by five UK Universities, involving liaison with over 20,000 African students, the delivery of over 40 workshop seminars to over 3000 students, and garnered over 100 top profile speakers. Owing to the success of this programme, I developed the African Student Careers Programme (ASCP) which delivers career and enterprise training to Africans students in the overseas urging them to return to add value to their home countries.

Envirofly Consulting UK
Principal Consultant/Director
October 2009 - Present

This is a Principal Consultant role at a strategic and sustainable solutions' company with capacity building and knowledge transfer at the core of its business. With several international overseas companies/bodies now interested in the growing African market and African institutions needing to expand their business into international waters, Envirofly Group gladly positions itself as the bridge between the two worlds.

In clear terms, the following covers what my role involves:

- Arranging and Setting Up Strategic Business Partnerships
- Conducting Feasibilities Studies and Market Research
- Developing Strategy and Business Development Plans
- Carrying out Research and Development
- Designing and deploying an Internationalisation Strategy
- Supporting in Full Business and Organisational Set Up
- Driving Human Resource Development and Staffing
- Delivering Business Policy Advise
- Logistics Management for business trips and visits into Africa or Overseas.

- Managing projects, programmes, events and initiatives relevant to our core business areas.

Extractives Baraza

EHS Expert

July 2018 - August 2018 (2 months)

Kenya

Contracted to review an Environment, Health and Safety Technical Paper on the Kenya extractives Industry and to act as an independent expert on the subject matter under the hospice of Extractives Baraza Kenya.

The Forum was convened in strategic partnership with the Kenya government, the National Environmental Management Agency of Kenya, the Directorate of Occupational Safety and Health Services Kenya, the Kenya Ministry of Energy and Petroleum and a host of other relevant stakeholders of the Kenya oil and gas industry.

Aberystwyth University

Africa Education Adviser

February 2014 - June 2018 (4 years 5 months)

United Kingdom

- Development of strategic partnerships in different African countries including Nigeria, Ghana, Tanzania, Uganda, Botswana, Gabon, Cameroun, South Africa, Mozambique, Zambia, Ethiopia and Liberia
- Development of innovative projects and programmes to increase university profile, impact and revenues
- Management of recruitment of international undergraduate and post-graduate students.
- Support in the development of Africa Alumni relations and network
- Design and development of strategic programmes and projects driven by strategic partnerships with reputable African organisations.

African Centre for Technology Studies (ACTS) Kenya

Non-Resident Research Fellow

October 2014 - January 2018 (3 years 4 months)

Under the African Centre for Technology Studies Non-Resident Fellowship Programme, I have been contracted for four years on a role as a Non-Resident Research Fellow and my responsibilities include that:

1. I will contribute at least one Policy Brief or Research Report/Publication per year

2. I will carry out a comprehensive review of at least a few manuscripts for ACTS Press yearly
3. I will participate in at least one annual strategic programme and research review
4. I will act as an ACTS Goodwill Ambassador

My main areas of work would include:

- # Green Economy
- # Climate Resilient Economy
- # Bio-economy
- # Natural Resources Economy
- # Gender, Youth and Inclusive Development

Strathmore University

Visiting Lecturer : State-Investor Relations in Oil and Gas Contracts
March 2018 - 2018 (10 months)

Nairobi Kenya

I am lead tutor on the State-Investor Relations in international Oil and Gas Contracts module of the new Oil and Gas Law LLM programme.

Purpose of the Course:

The course will introduce students to the key principles of public international law as these affect oil and gas contractual relationships, the principal licensing and contractual arrangements which are found in the international oil and gas industry.

Expected Learning Outcomes:

Students will be able to:

1. Evaluate the operation of international law and its effect on the oil and gas industry.
2. Critically evaluate the characteristics of upstream contracts driven by the commercial realities of the oil and gas business.
3. Assess the structure of the global oil and gas industry's contractual environment.
4. Appraise and discuss the structure of the oil and gas industry contractual matrix.
5. Critically analyse the main contractual clauses provided in contracts to secure the interests of contracting parties.

6. Evaluate the effect of these clauses on the contractual parties.

7. Analyse the main legal remedies for addressing risks arising from oil and gas contracts.

Course Content:

Students will be introduced to the principal licensing and contractual arrangements which are found in the international oil and gas industry including Exploration and Production Sharing Agreements/Licences, Joint Operating Agreements, Drilling Agreements, Construction and Engineering Contracts, Asset Sale and Purchase Agreements, Farm-In Agreements Gas, Gas Sales Agreements, Transportation Agreements, Operations and Maintenance Agreements and Decommissioning Agreements; confidentiality, unitization or joint development provisions, environmental remedies such as decommissioning and environmental liability; and bilateral trade agreements; and, the main legal remedies for addressing risks arising from oil and gas contracts.

Nigerian Environment Society (NES)

International Strategy Adviser

January 2016 - June 2016 (6 months)

Nigeria

I was appointed International Strategy Adviser for the most reputable environmental body in Nigeria. My role includes giving strategic advice on:

1. Increasing NES Memberships – Instituting a framework to increase membership to the NES. This involves incorporating strategic offers to make membership attractive.
2. Student Chapters of the NES – Creating a platform where all Nigerian Universities would aim to set up Student Chapters of the NES. This will increase NES' impact and reputation in the country while increasing its pathways and avenues for impact and environmental development.
3. Continuous Professional Development (CPD) – Designing and rolling out NES should roll out a series of internationally certified short executive and professional training programmes for Nigeria in partnership with its international partners as a way to develop capacity.
4. Distance Learning Programme – Facilitating the development of distance learning programmes in partnership with its Nigerian academia partners and its overseas academic partners.
5. Waste Management – Setting up a concrete waste management portfolio and agenda for Nigeria. This can be delivered in partnership with its international partners.

6. Research Development – Increasing the framework that encourages more improved and qualitative research development on issues of the environment and climate change. This will open up opportunities for the following sub-schemes:

- Co-Application for International Research and Project Grants.
- Flexible Research Programmes and Projects.
- R&D Consultancy Opportunities from Businesses in NES.

7. NES National Environmental Awards – Hosting the National Environmental Awards. In partnership with its international partners. NES should also propose for corporate sponsors to sponsor the different award categories.

8. Media Profiling, Public Engagement and Knowledge Transfer – Developing a comprehensive media strategy that increases its profile and engagement with the public.

National Centre for Energy and Environment, Energy Commission of Nigeria

Editorial Board Member

November 2013 - November 2015 (2 years 1 month)

Nigeria

I was appointed an Editorial Board Member for the International Journal for Renewable Energy and Environment (IJREE), a premiere research journal publication of the National Centre for Energy and Environment under the Energy Commission of Nigeria.

My role includes:

- Contributing in the content development, agenda setting and internationalization of the Journal
- Reviewing and assessing research paper submissions and contribution under a peer-reviewed process to enhance the quality of publications in the Journal.

International Centre for Energy and Environmental Sustainability Research (ICEESR)

International Strategy Adviser/ Member Scientific Advisory Board

April 2013 - November 2015 (2 years 8 months)

NIGERIA

I sit on the Scientific Advisory Board of the International Centre for Energy and Environmental Sustainability Research and also have the role of a Visiting Scholar and International Strategy Adviser for the same organisation at the University of Uyo, Nigeria.

My role includes the following:

- Developing of strategy and business relationships with international organisations and research agencies to increase the organisation's research activities through collaboration.
- Developing an agenda and portfolio for the delivery of short executive and professional development programmes in environmental management and sustainable development under a capacity building scheme of ICEESR.
- Assessing national and international research grants opportunities and developing a framework, the right strategic partnerships and the relevant project portfolio to apply for these research grants.
- Supporting in the development of international conferences, workshops, seminars and public lectures on key and relevant global models of environmental sustainability.
- Developing of innovative schemes and programmes to increase the internationalization of ICEESR and their impact on state and national environmental competencies.

JCIA Energy Limited Nigeria

Non Executive Director

August 2011 - November 2015 (4 years 4 months)

United Kingdom and Nigeria

JCIA Energy Ltd (JCIA) was incorporated in 1995 as a Private Limited Liability Company – RC 269,360. Our quality services delivery has put us steps ahead of the competition. JCIA authorised share capital was increased in line with NIMASA guidelines for all companies providing ships and other vessels in Nigeria.

JCIA direct areas of specialisation are:

- Offshore Equipment Rentals
- Marine Logistics
- Upstream & Downstream Oil Services

VISION STATEMENT:

To set new service standards in the Oil and Gas industry. Meet the growing demands in service delivery in Nigeria and in the West African sub-region, and to become a regional reference point in our specialties.

MISSION STATEMENT:

To re-define upstream service delivery standards, become a regional reference point in the Oil and Gas industry in the West African sub-region.

City and Guilds/Bony Vocational Centre/Nigeria Liquefied Natural Gas

Business Analyst

September 2015 - October 2015 (2 months)

Nigeria

I was contracted to research, develop and document a Business Case for the business expansion of the Bonny Vocational Centre and presented to the senior management of NLNG for approval. The business case included the following:

- Concise and well supported with evidence obtained from interview process
- Pragmatic with a sensible approach for roll-out over a period of 3 years
- Value to community/BVC/NLNG (VFM)
- Demonstrate how BVC can increase its training-related income over the next three to five years
- Indicate what direct costs may be involved in delivering high- quality training services to an expanded customer base

Deliverables were:

- Executive Summary Including objectives, proposed solution, benefits and costs, risks, and key dates.
- Objectives
- Project alternatives
- Reasonable alternatives to be considered, complete with benefits ,cost estimates and pros and cons
- Preferred alternative
- Implementation plan
- Risk schedule with proposed mitigations

City and Guilds UK

Vocational Skills Research Consultant

May 2015 - August 2015 (4 months)

Mozambique, Kenya and Tanzania

I was commissioned to undertake a research study on the viability of market demand to support an expanded City and Guilds (C&G) Oil and Gas (O&G) assessment and accreditation offering in the downstream sector of East Africa, with particular reference to Kenya, Tanzania and Mozambique.

➤ The brief was to recognize and address the broader and associated infrastructure opportunities (in construction, engineering, fabrication, manufacturing, hospitality etc) that would exist as a result of a comprehensive oil and gas offer from a Local Content perspective.

- > Identifying C&G's target audience and how its current offer fits into the proposed market.
- > Understanding how training is delivered within this proposed market.
- > Identifying what a comprehensive and optimum offer would be.

For the purpose of articulating a clear research framework to meet the research objectives, the work scope was categorised into three broad areas:

A. Assessing Current State of Play – this was to assess who undertakes or mandates vocational training, who pays for it, how training is delivered, how it is delivered and for how much etc This was a short desk based study most of which was already carried out by City and Guilds.

B. Assessing Commercially Viable Demand – this was to qualitatively and quantitatively assess the gaps, strengths/weaknesses, challenges and ultimately untapped and commercially viable opportunities for an expanded O&G offer for C&G. This was a full field based work scope which involved travels to the three countries.

C. Assessing C&G Optimum Offer and Market Entry Strategy– this will then attempt to frame a comprehensive offer and market entry or expansion strategy for C&G to take advantage of opportunities if any. This was done offline upon return from the country and with analysis of data.

Trust Africa Senegal

Local Content Research Consultant

April 2015 - April 2015 (1 month)

UK-Based

I was issued a consultancy by Trust Africa Senegal, a top international organisation, to prepare brief reports on local content policy experiences of a number of countries in the extractive sector. These brief reports were used for TrustAfrica's convening on 'Local Content Policy in the Extractive Sector in Africa'.

Deliverables included:

- preparing and submitting brief reports of country experiences in using local content policy for transformation.
- Each country report addressed the following: country background/context, the critical issues in the extractive sector, the policy adopted, and the outcome/impact
- The consultancy covered developing and submitting reports for the following seven countries: Angola, Botswana, Ethiopia, Gabon, Libya, Mali, Nigeria

FIRST Exploration & Petroleum Development Company

Local Content Adviser

November 2014 - April 2015 (6 months)

United Kingdom and Nigeria

My roles and responsibilities involved the development of their local content policy, strategy and documentations for their operations and activities and especially for the development of four oil blocks - OML 71 and 72 and OML 83 and 85. The specific roles included the development of the following:

- Nigerian Content Policy
- Nigerian Content Strategy Documents
- Nigerian Content Plans Corporate Level (to cover succession, training and development, technology transfer and research and development)
- Draft Nigerian Content Plans - Draft for OML 71 and 72/ OML 83 and 85
- Internal Engagement Report
- Agenda and the organisation of an Internal Workshop on Local Content
- Research and Development Plans to support their Local Content obligations
- Insurance, Legal and Financial Service Plans
- Nigerian Content Schedules for Contracts
- Technology Transfer Plan
- Employment and Training Plan

Lagos State Government Ministry of Environment, Nigeria

Technical Adviser

March 2014 - April 2015 (1 year 2 months)

UK and Nigeria

I was engaged by the Lagos State Government Ministry of Environment to:

- a) Help design an innovative summit agenda, programme outline, content and engagement framework with corporate Lagos.
- b) Develop proposals and invitation briefs for a range of industry sectors including banking, telecommunications, oil and gas, education, manufacturing etc
- c) Help arrange strategic partnerships with international bodies and agencies to help support the launch of the capacity building initiatives in partnership with the Lagos Ministry of Environment
- d) Attract key corporate executives to attend the Lagos Climate Change Summit and to participate in facilitation of the summit.
- e) Manage logistics, travels, visa application process for the overseas facilitators and guest especially in line with the short time frame before the summit.

f) Help design a range of innovative schemes to be launched at the summit including: A capacity building scheme for Lagos, a government support and award scheme to incentivize performance development in environmental sustainability in Corporate Lagos.

g) To help facilitate the running of three key sessions of the Lagos State Climate Change Summit in line with the programme. These sections include:

- The Business Panel Session
- The Break-out Sessions
- The Launch of Innovative Schemes Session

National Social Security Fund (NSSF) Tanzania

Local Content Training Consultant

September 2014 - October 2014 (2 months)

Tanzania

I was contracted to design and develop a Local Content training programme for board members of the National Social Security Fund (NSSF) of the Tanzanian Government. The objectives of the training programmes were:

- To expose participants to the holistic view of local content development policies, frameworks, strategies and processes of global standards and best practice.
- To enable participants understand what steps to take in developing local content policies, programmes, initiatives so as to effectively participate in the oil, gas and minerals industry.
- To enable participants to understand fully the opportunities that exist in local content development and how to tap into these opportunities.

The training programme content included:

- Local Content history, definitions and terms; Strategic appropriation in Local Content; Policies and Standards, Smart Contracting and Procurement in Local Content.
- Local Content knowledge transfer and capacity building – education and training.
- Supplier development programmes and initiatives; SME Linkages, Incubation, Enterprise Centers, JVs, Partnerships etc
- Stake-holder engagement and management; CSR, Dual Infrastructures, Social Investment

- Financial and Commercial Considerations – taxes, foreign investments, loans, credits, cost recovery, Local Content Reporting, Monitoring and Evaluation; Metrics and Tools.

British Council Nigeria

Market Research Consultant

August 2014 - September 2014 (2 months)

Nigeria

I was commissioned by British Council Nigeria to carry out an investigative market research and study of current course offerings, prominent course offerings, research capacity and partnership aspirations of a selected number of Nigerian Universities with an aim to establishing their readiness and interest for trans-national education opportunities with UK institutions. The over-riding aim of the study was to develop a strategic agenda for a proposed TNE event in partnership with the National University Commission.

The research study included:

1. A desk study of 10 Nigerian institutions to reveal their:

- General course offerings
- Most prominent course offerings
- Staffing and research capacity

2. A field based study of the current partnerships that a selected number of the Nigerian Universities have and the sorts of partnerships they are interested in for the future. Six out of the ten Universities were assessed to build an understanding of their current and aspirational partnerships.

3. A background that provides a basis for creating an agenda for the proposed Transnational Education event to be held in partnership with the National University Commission.

The study was completed and a comprehensive report was submitted with an analysis of the current challenges and opportunities for trans-national education and the necessary steps required to capitalise on the internationalisation of education in Africa.

National Centre for Energy and Environment, Energy Commission of Nigeria

Partnership Strategy Consultant

October 2009 - March 2010 (6 months)

Nigeria

- I consulted for the new National Centre for Energy and the Environment, in Nigeria, developing their energy and environmental business and partnership strategies and research portfolios.
- I was responsible for the development of their international partnerships framework and for setting up strategic partnerships with a variety of overseas organisations, to drive their research and development work in Nigeria.
- I was responsible for designing the agenda for their international conference on sustainable energy and climate change adaptation workshop in Nigeria.

Nigerian President Amnesty Training Programme

Capacity Building Consultant

March 2009 - January 2010 (11 months)

Nigeria and Benin Republic

- I was responsible for designing the strategy and partnership framework for the development of an overseas programme for the ex-militants who were interested in taking undergraduate and postgraduate degree programmes overseas.
- I was responsible for the development of the programme, policies and curriculum of a new automobile academy in Benin Republic where the ex-militants were admitted for continuing education and skills development.
- I was responsible for designing and deploying a rehabilitation programmes package for the ex-militants as a fundamental part of their skills and capacity building portfolio.

BG Group

Local Content Adviser

June 2008 - October 2009 (1 year 5 months)

Nigeria and UK

As the Local Content Adviser, based at the head office of one of the World's largest oil and gas firms, my role involved developing Local Content strategy, business models, capacity building platforms and contractual documentations for their Nigerian operations. The role involved frequent visits to Nigeria for meetings with government, stakeholders and partners. My core responsibilities included:-

- Development of the Local Content Strategic Framework and plans and supporting in the cascade of Local Content knowledge across their Nigerian Asset.

- Engaging with representatives from different functions across the company to develop competence and understand how their job functions inter-relates with the local content aspirations of BG Group and country-specific governmental priorities. Specific functions included Corporate Affairs, Contracts and Procurement, HSSE, Social Performance, Human Resources and Business Development.
- Developing unique value propositions to the national oil corporations and government using Local Content development strategies that aims to increase the capacity of its local suppliers on the back of different oil and gas contracts.
- Development of the BG Group Asset's Local Content Annual and Functional Plans in compliance with the BG Standards for Local Content.
- Development and management of Stakeholder Engagement Plans and regular engagement with Senior BG Group Officials and external governmental officials on models of re-structuring of policies to increase the speed of project deliverables
- Identifying and developing community and supplier-development programmes and initiatives for BG Group for short, medium and long term implementation.
- Developing and managing a Market Intelligence Port-folio for BG Group to understand previous and current competitor activities so as to carve niches for country differentiation.
- Developing workshops, conferences, trainings and programmes on Local Content Strategies and Models.

British Council

On Call Education Consultant

February 2007 - January 2009 (2 years)

Nigeria

I have worked as an Education Consultant with the British Council Nigeria on several short projects which involves my developing high profile seminars and workshops for UK Universities on non-traditional models of educational development and recruitment for a greater Nigerian market capture while maintaining sustainability towards internationalisation.

Grow Creative Scheme, European Regional Development Fund

Business Management Consultant

July 2006 - March 2008 (1 year 9 months)

Lancaster, United Kingdom

The Grow Creative Enterprise Scheme is a project funded by the European Regional Development Fund and domiciled in Lancaster University under

the Lancaster University Management School. I worked here as a business development and management consultant helping small and medium sized companies in the North West of England to grow their businesses.

National Student Forum

Student Advisers

2006 - 2007 (2 years)

I was involved in advising British Government Ministers about international education in the UK from an African student perspective

Platinum Bank

Marketing Officer

June 2002 - August 2003 (1 year 3 months)

Nigeria

My roles involved developing a credit case for SME's in the Eastern Region of Nigeria, supporting them in their loan application processes and approvals. I was also involved in the strategic marketing of the numerous banking products and services to potential clients.

Education

Stanford University Graduate School of Business

Enterprise Fellowship Certificate, Business and Enterprise

Development · (2007 - 2007)

University of Cambridge Judge Business School/MIT

Enterprise Development Certificate, Enterprise and Business

Development · (2007 - 2007)

Lancaster University

Doctor of Philosophy (PhD), Environmental Management · (2004 - 2007)

University of Wales, Aberystwyth

Master's degree, Environmental Rehabilitation · (2003 - 2004)

University of Benin

Bachelor of Science (BSc), Environmental Biology · (1998 - 2001)